

Grow your business with the Telehouse Partner Programme



Place your customers at the hub of the Internet in the most connected data centre campus in Europe.

The Telehouse Partner Programme allows you to boost your bottom line through incorporating our colocation services into your core product offering.

Why choose Telehouse Partner Programme?

Simple, quick and easy to join

We will engage with you as soon as you express an interest in joining the programme, discuss the benefits and walk you through the steps to come on board

30 years of trusted partnerships

Telehouse is a recognised pioneer in the data centre sector, with over 30 years of industry leading experience

Access to a diverse, global ecosystem

With over 800 carriers, ISPs and ASPs, Telehouse London Docklands Campus is Europe's most densely connected data centre campus and is the primary home of the London Internet Exchange (LINX)

Low latency Cloud connectivity

Direct, resilient links to the world's leading public and private cloud providers including Microsoft Azure ExpressRoute and Amazon Web Services Direct Connect

Power is not an issue

Telehouse boasts the only data centre campus in the UK that operates its own on-site substation

Security

Our data centres meet the highest levels of building security with security professionals on-site 24/7

International accreditations

Telehouse has a proven record of meeting the highest international data centre standards. This is reflected in our ISO accredited certifications

Partner benefits

Increase your sales funnel and win new business opportunities

The Telehouse Partner Programme will help you uncover new opportunities which compliment your current product and service offering without the need to invest in new products

Dedicated account management

The Telehouse team will work with you proactively, be on hand to support you with any questions you have and provide you with advice on how best to sell Telehouse products

Brand exposure

In collaboration with the Telehouse Marketing team, our partners can be involved in developing the content we produce including case studies, blogs, eBooks and research

Enhanced customer experience

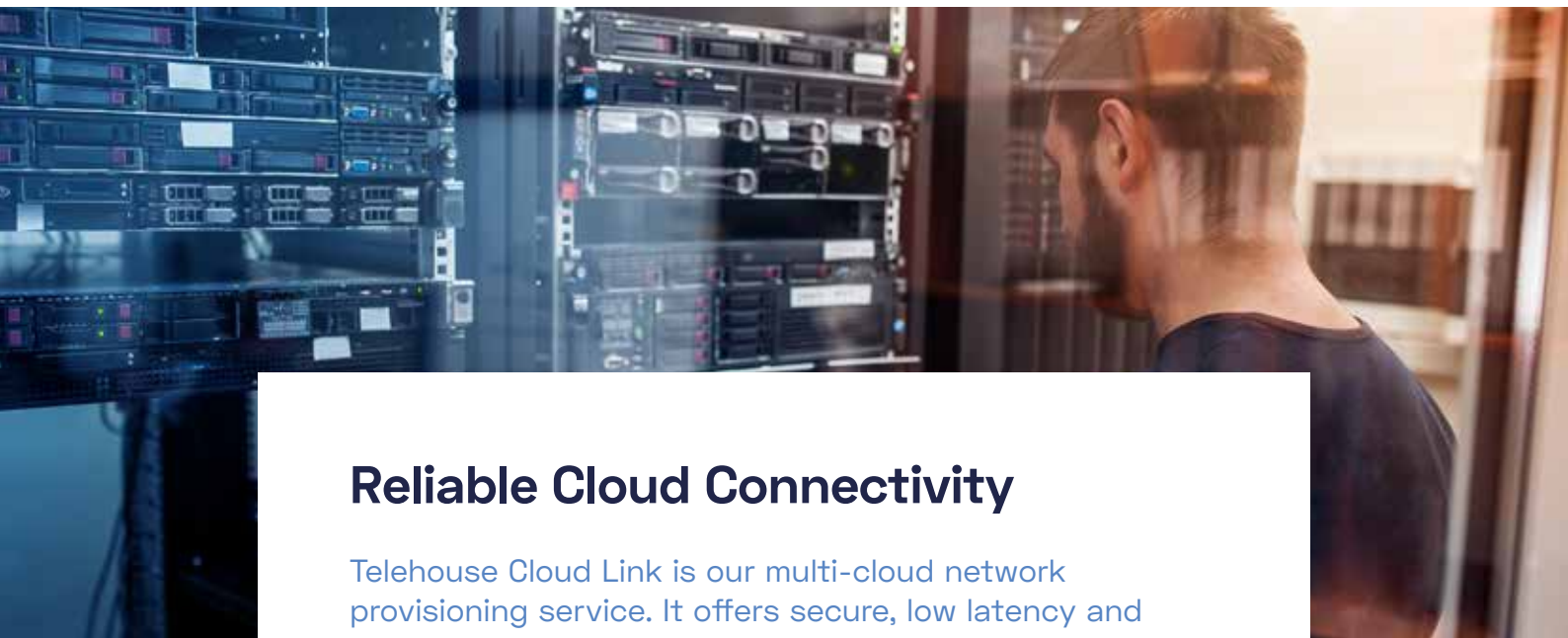
Set yourself apart from the competition by selling new products to benefit your customers and increase loyalty

Unrivalled connectivity

Position your customers at Telehouse London Docklands, the most connected campus in Europe and the heart of the digital world

Competitive pricing on Telehouse products

You can take advantage of competitive pricing for our services, to give you a competitive edge and enable you to underpin your own product and service offering



Reliable Cloud Connectivity

Telehouse Cloud Link is our multi-cloud network provisioning service. It offers secure, low latency and cost-effective private connections between Cloud Service Providers and their end-users. This means you will benefit from increased flexibility, quick implementation, enhanced security and better connectivity.

Interested in becoming a Telehouse partner?

Book a meeting with our experts today at:

www.telehouse.net/partner-programme